

QUALIFICATIONS PACK - OCCUPATIONAL STANDARDS FOR TOURISM AND HOSPITALITY INDUSTRY

What are Occupational Standards(OS)?

OS describe what individuals need to do, know and understand in order to carry out a particular job role or function

OS are

performance standards that individuals must achieve when carrying out functions in the workplace, together with specifications of the underpinning knowledge and understanding



Contents

- 1. Introduction and Contacts..... P1
- 2. Qualifications Pack...... P2
- 3. Glossary of Key Terms...... P3
- 4. OS Units..... P5
- 5. Nomenclature for QP & OS..... P47
- 6. Assessment criteria...... P49

Introduction Qualifications Pack- Home Delivery Boy

SECTOR: TOURISM AND HOSPITALITY

SUB-SECTOR: Restaurant

OCCUPATION: Customer Service

REFERENCE ID: THC/Q2902

ALIGNED TO: NCO-2004/ NIL

Also known as "Field Boy or Field Executive", the Home Delivery Boy is responsible for distributing food and beverage packages from restaurant or catering centre to customers at their premises.

Brief Job Description: The individual at work delivers food and beverage orders to customers at their place, in time and as per restaurant's policy

Personal Attributes: The job requires the individual to have: stamina; sense of punctuality; courteous, pleasant and smart personality. The individual must have a driving license usually for a two-wheeler, and be willing to work outdoors, under pressure, for long hours, and sometimes under harsh weather conditions.



Qualifications Pack Code	THC/Q2902		
Job Role	Home Delivery Boy		
Credits (NSQF)	TBD	Version number	1.0
Sector	Tourism and Hospitality	Drafted on	17/03/15
Sub-sector	Restaurant	Last reviewed on	25/03/15
Occupation	Customer Service	Next review date	05/10/19
NSQC Clearance on	20/07/15		

Job Role	Home Delivery Boy	
Role Description	Also known as "Field Boy or Field Executive" Distributing, in time, food and beverage packages from restaurant or catering centre to customers at their premises by driving a personal or employer owned vehicle as per	
	restaurant's policy	
NSQF level	3	
Minimum Educational Qualifications	Preferable 8 th standard passed	
Maximum Educational Qualifications	12 th standard passed	
Training	Not Applicable	
(suggested but not mandatory)		
Minimum Job Entry Age	18 years	
Experience	Not Applicable	
Applicable National Occupational Standards (NOS)	 Compulsory: 1. THC/N2904 Prepare for home delivery 2. THC/N2905 Deliver order packages to customers 3. THC/N2906 Prepare report on day's work 4. THC/N9901 Communicate with customer and colleagues 5. THC/N9902 Maintain customer-centric service orientation 6. THC/N9903 Maintain standard of etiquette and hospitable conduct 7. THC/N9904 Follow gender and age sensitive service practices 8. THC/N9906 Maintain health and hygiene Optional: NA 	
Performance Criteria	As described in the relevant OS units	



Qualifications Pack For Home Delivery Boy

Keywords /Terms	Description
Core Skills/Generic Skills	Core Skills or Generic Skills are a group of skills that are key to learning and working in today's world. These skills are typically needed in any work environment. In the context of the NOS, these include communication related skills that are applicable to most job roles.
Function	Function is an activity necessary for achieving the key purpose of the sector, occupation, or area of work, which can be carried out by a person or a group of persons. Functions are identified through functional analysis and form the basis of NOS.
Job role	Job role defines a unique set of functions that together form a unique employment opportunity in an organization.
Knowledge and Understanding	Knowledge and Understanding are statements which together specify the technical, generic, professional and organizational specific knowledge that an individual needs in order to perform to the required standard.
National Occupational Standards (NOS)	NOS are Occupational Standards which apply uniquely in the Indian context
Occupation	Occupation is a set of job roles, which perform similar/related set of functions in an industry.
Organisational Context	Organisational Context includes the way the organization is structured and how it operates, including the extent of operative knowledge managers have of their relevant areas of responsibility.
Performance Criteria	Performance Criteria are statements that together specify the standard of performance required when carrying out a task.
Qualifications Pack(QP)	Qualifications Pack comprises the set of NOS, together with the educational, training and other criteria required to perform a job role. A Qualifications Pack is assigned a unique qualification pack code.
Qualifications Pack Code	Qualifications Pack Code is a unique reference code that identifies a qualifications pack.
Scope	Scope is the set of statements specifying the range of variables that an individual may have to deal with in carrying out the function which have a critical impact on the quality of performance required.
Sector	Sector is a conglomeration of different business operations having similar businesses and interests. It may also be defined as a distinct subset of the economy whose components share similar characteristics and interests.
Sub-Sector	Sub-sector is derived from a further breakdown based on the characteristics and interests of its components.
Sub-functions	Sub-functions are sub-activities essential to fulfil the achieving the objectives of the function.
Technical Knowledge	Technical Knowledge is the specific knowledge needed to accomplish specific designated responsibilities.



Qualifications Pack For Home Delivery Boy

Unit Code	Unit Code is a unique identifier for a NOS unit, which can be denoted with an 'N'
Unit Title	Unit Title gives a clear overall statement about what the incumbent should be able to do.
Vertical	Vertical may exist within a sub-sector representing different domain areas or the client industries served by the industry.
Keywords /Terms	Description
Keywords /Terms QP	Description Qualification Pack
QP	Qualification Pack
QP NSQF	Qualification Pack National Skills Qualifications Framework
QP NSQF OS	Qualification Pack National Skills Qualifications Framework Occupational Standards





Prepare for home delivery

National Occupational Standard



Overview

This unit is about undertaking activities before prior to leaving for the home delivery at customer's premises.







FHC/N2904	Prepare for home delivery
Unit Code	THC /N2904
Unit Title (Task)	Prepare for home delivery
Role Description	This OS unit is about undertaking activities prior to leaving for the home delivery at customer's premises
Scope	This unit/task covers the following:
	Examine the vehicle prior to undertaking the daily trips
	Interact with Order taker-home delivery
	Collect customer order packages
	 Load food and beverage packages on the vehicle
Performance Criteria(P	C) w.r.t. the Scope
Element	Performance Criteria
Examining the vehicle prior to undertaking the daily trips	 To be competent, the user/ individual must be able to: PC1. inspect the vehicle as per restaurant's work instructions before leaving for delivery of orders PC2. clean the vehicle as per restaurant's work instructions or user manual PC3. check the fuel level, horn, head lights and tyre pressure
Interacting with Order taker-home delivery	 To be competent, the user/ individual must be able to: PC4. get delivery instructions from the Order Taker-Home Delivery PC5. Inform superior about any requirements related to the vehicle such as fuel or minor repair PC6. collect details of orders to be delivered such as address of the customer, name, bill, what food and beverage package, optimum route, etc.
Collecting the customer order packages	 To be competent, the user/ individual must be able to: PC7. collect the food and beverage package from packer or kitchen or order taker PC8. collect the bill from the order taker along with customer's details PC9. collect log sheet, vehicle performance form/log book and any other papers for days work from the order taker as per restaurant's policy and work instructions
Loading food and	To be competent, the user/ individual must be able to:
beverage packages	PC10. place food and beverage packages into the containers as per restaurant's
on the vehicle	policy PC11. secure the packages in such a way that food and beverages could be delivered at right temperature to customers
	PC12. ensure special care to the fragile items like glass bottles
Knowledge and Understanding (K)	
A. Organizational Context (Knowledge of the company /	 The individual on the job needs to know and understand: KA1. company's policy and work instructions on vehicle maintenance, home delivery, food safety, quality standards, appearance guidelines and company-provided uniform
organization and	KA2. company's personnel management and incentives







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TH	C/N2904	Prepare for home delivery
it	ts processes)	KA3. importance of the individual's role in the workflow
		KA4. reporting structure
	echnical	The individual on the job needs to know and understand:
k	Knowledge	KB1. FSSAI standards
		KB2. basic food preparation and packaging methods
		KB3. the importance of inspecting and maintaining the vehicle on daily basis
		KB4. significance of home delivery timelines for the specified distance
		KB5. city maps, routes and traffic on roads
		KB6. restaurant's work instruction on packaging food and beverages
		KB7. paper work requirements for home delivery
		KB8. mandatory standards of handling the food and beverages without spoiling
		KB9. importance of storing the packages in the container in a way so that
		identification is easy, e.g., vegetarian or non-vegetarian
		KB10. method of loading and unloading the packages so that there is no spillage
		during driving
		KB11. careful handling of fragile items such as glass bottles
Skill	s (S)	
Α.	Core Skills/	Reading Skills
	Generic Skills	The user/individual on the job needs to knowind understand how:
SA1. to read customer specific information for order delivery SA2. to read log books/formats required for record keeping Writing Skills The user/individual on the job needs to know and understand how:		
		SA2. to read log books/formats required for record keeping
		Writing Skills
		The user/individual on the job needs to know and understand how:
		SA3. to write specific requirements to order taker for doing the job as per SOPs
		Oral Communication (Listening and Speaking skills)
The user/individual on the job needs to know and under		The user/individual on the job needs to know and understand how:
		SA4. to listen to order taker to get the instructions
		SA5. to communicate with packers and kitchen staff for collecting order packages
		SA6. to communicate with customer to confirm time, address, etc.
В.	Professional Skills	Decision Making
	NA Plan and Organize	
		The user/individual on the job needs to know and understand how:
		SB1. to plan the day's delivery schedules in the designated area
		SB2. to anticipate delays and address them in time
		SB3. to estimate the fuel requirements for order delivery to customers
		SB4. work with kitchen and front office in order to achieve smooth workflow







Propara for home delivery

THC/N2904	Prepare for home delivery
	SB5. help other delivery boys in case of a conflict or breakdown
	Customer Centricity
	NA
	Problem Solving
	NA
	Analytical Thinking
	NA
	Critical Thinking
	The user/individual on the job needs to know and understand how:
	SB6. to improve work process by suggesting productive changes
	SB7. to avoid accidents on road while still maintaining time
	SB8. to check the vehicle before starting day's work
	SB9. to use optimum routes for meeting delivery schedules
	SB7. to avoid accidents on road while still maintaining time SB8. to check the vehicle before starting day's work









Prepare for home delivery

NOS Version Control

NOS Code	THC/N2904		
Credits (NSQF)	TBD	Version number	1.0
Industry	Tourism and Hospitality	Drafted on	17/03/15
Industry Sub-sector	Restaurant	Last reviewed on	25/03/15
Occupation	Customer Service	Next review date	25/03/16







Deliver order packages to customers

National Occupational Standard



Overview

This unit is about distributing the food and beverage orders to customers at their place in time.





Deliver order packages to custo

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THC/N2905	Deliver order packages to customers	
Unit Code	THC/N2905	
Unit Title (Task)	Deliver order packages to customers	
Role Description	This OS unit is about distributing the food and beverage orders to customers at their premises in time.	
Scope	This unit/task covers the following:	
	Approach customer with the order package	
	Collect paymentAchieve productivity and quality standards	
Performance Criteria(P	C) w.r.t. the Scope	
Element	Performance Criteria	
Approaching customer with the order package	 To be competent, the user/individual must be able to: PC1. reach the customer's premises on time PC2. carefully unload customer's order of food and beverages PC3. ensure that food and beverage are at right temperature PC4. greet customers with a smile 	
	 PC5. deliver the food and beverage package to the customer PC6. inform customer about restaurant's or going offers, recommend some additional products for future and handover any promotional materials 	
Collecting payment	 To be competent, the user/ individual must be able to: PC7. present the bill to the customer PC8. collect cash / coupons from customers as per restaurant's policy PC9. receive signature of the customer on order delivery paper / log format as per restaurant's policy 	
Achieving productivity and	To be competent, the user/ individual must be able to: PC10. handle packages safely and deliver them to customers within the time	
quality standards	specified in restaurant's policy PC11. write down these packages in a log sheet for getting customer's signatures	
Knowledge and Understanding (K)		
A. Organizational Context (Knowledge of the company /	 The individual on the job needs to know and understand: KA1. company's policy and work instructions on vehicle maintenance, home delivery, food safety, quality standards, appearance guidelines and company-provided uniform KA2. company's personnel management and incentives 	
organization and its processes)	KA3. importance of the individual's role in the workflowKA4. reporting structure	
B. Technical Knowledge	 The individual on the job needs to know and understand: KB1. the detailed geography and map of the surrounding area covered under the home delivery services of the restaurant KB2. what are the various landmarks in the city 	



THC/N2905	Deliver order packages to customers	
1110/11/2005	KB3. familiar with the routes and shortcuts in order to reach to their destination	
	quickly	
	KB4. about the traffic rules and regulations	
	KB5. about the necessary papers required for driving vehicle e.g. valid driver's	
	license, insurance papers etc.	
	KB6. how to handle customer's problems professionally and in a pleasant manner	
	KB7. how to handover the package to the customer in courteous manner as per restaurant's SOP	
	KB8. about the key ingredients of food produced by the restaurant	
	KB9. how to handle invoices and money safely	
	KB10. knowledge of using GPS to determine routes	
	KB11. how to handle food and beverages safely and maintain their quality by	
	controlling the storage temperature	
	and the second of the second o	
Skills (S)		
A. Core Skills/	Reading Skills	
Generic Skills	The user/individual on the job needs to know and understand how:	
	SA1. to read company's work instructions and quality policy	
	SA2. to read the format for recording customer order delivery	
	Writing Skills	
	The user/individual on the job needs to know and understand how:	
	SA3. to make entries in the log book/format	
	Oral Communication (Listening and Speaking skills)	
	The user/individual on the job needs to know and understand how:	
	SA4. to communicate with the customer about order delivery, promotional offers	
	etc.	
B. Professional Skills	Decision Making	
	NA	
	Plan and Organize	
	The user/individual on the job needs to know and understand how to:	
	SB1. assess traffic and routing to delivery address and finalize delivery schedule	
	SB2. plan about the route to be taken for faster delivery of order to the customer	
	Customer Centricity	
	NA	
	Problem Solving	
	The user/individual on the job needs to know and understand how:	
	SB3. to solve work related problems, e.g., delivery timely in spite of heavy traffic in	





THC/N2905	Deliver order packages to customers	
	the route	
	Analytical Thinking	
	The user/individual on the job needs to know and understand how to:	
	SB4. operate computerized system for entering customer's order and generating KOT	
	SB5. drive vehicle safely within the speed limit and keen sense of direction	
	SB6. negotiate busy traffic without breaking the traffic rules	
	Critical Thinking	
	NA	







Deliver order packages to customers

NOS Version Control

NOS Code	THC/N2905		
Credits (NSQF)	TBD	Version number	1.0
Industry	Tourism and Hospitality	Drafted on	17/03/15
Industry Sub-sector	Restaurant	Last reviewed on	25/03/15
Occupation	Customer Service	Next review date	25/03/16









Prepare report on day's work

National Occupational Standard



Overview

This unit is about reporting on work completed daily and preparing related documentation.





National Occupational Standard

Prepare report on day's work

Unit Code	THC/N2906
Unit Title (Task)	Prepare report on day's work
Role Description	This OS unit is about reporting on work completed daily and preparing related documentation
Scope	This unit/task covers the following:
	Perform post-trip inspection of the vehicleReport to order-taker
Performance Criteria(P	C) w.r.t. the Scope
Element	Performance Criteria
Performing post-trip inspection of the vehicle Reporting to order- taker	 To be competent, the user/ individual must be able to: PC1. clean the vehicle with dry and wet cloth as per restaurant's work instructions and weather conditions PC2. check battery, oil, tyres, brakes and fuel PC3. note down the readings in the vehicle log book to calculate the fuel consumption and vehicle average PC4. park and cover the vehicle at the designated place in safe manner as per restaurant's work instructions To be competent, the user/ individual must be able to: PC5. give the delivery report of all orders PC6. submit the day's completely filled log paper PC7. submit vehicle log book mentioning day's distance covered and fuel consumed PC8. handover the day's collected cash / coupons PC9. notify about any major repair and maintenance required by the vehicle PC10. report anything specific related to day's work e.g. minor accidents, road
Knowledge and Linders	conditions etc.
Knowledge and Unders	The individual on the job needs to know and understand:
 A. Organizational Context (Knowledge of the company / organization and its processes) 	 KA1. company's work instructions on vehicle maintenance and record keeping KA2. company's quality standards, personnel management and incentives KA3. importance of the individual's role in the workflow KA4. reporting structure
B. Technical Knowledge	 The individual on the job needs to know and understand: KB1. vehicle safety norms and maintenance standards KB2. how to perform the routine inspection of the vehicle at the start and end of the day KB3. how to do minor repairs of the vehicle





THC/N2906	Prepare report on day's work		
	 KB4. about local and state driving laws and road regulations KB5. about company operating policies and procedures for driving the vehicle KB6. about the type of records to be maintained on day-to-day basis as per company's SOP 		
Skills (S)			
A. Core Skills/	Reading Skills		
Generic Skills	The user/individual on the job needs to know and understand how: SA1. to read company's work instructions and quality policy		
	Writing Skills		
	The user/individual on the job needs to know and understand how: SA2. to document and maintain the record as per company's policy SA3. to write day end reports as per company's SOP		
	Oral Communication (Listening and Speaking skills)		
	The user/individual on the job needs to know and understand how: SA4. to communicate with order taker about the daily business		
B. Professional Skills	Decision Making		
	NA		
	Plan and Organize		
	NA		
	Customer Centricity		
	NA		
	Problem Solving		
	NA		
	Analytical Thinking		
	 The user/individual on the job needs to know and understand how: SB1. to calculate the vehicle average and operating cost SB2. to improve the delivery process and bring down vehicle cost and better 		
	delivery timing		
	SB3. to fix the vehicle if something should happen to it on the waySB4. to keep the vehicle dirt free and prepared		
	Critical Thinking		
	NA		







Prepare report on day's work

NOS Version Control

NOS Code	THC/N2906		
Credits(NSQF)	TBD	Version number	1.0
Industry	Tourism and Hospitality	Drafted on	17/03/15
Industry Sub-sector	Restaurant	Last reviewed on	25/03/15
Occupation	Customer Service	Next review date	25/03/16







Communicate with customer and colleagues

National Occupational Standard



Overview

This unit is about communicating effectively with superiors, colleagues and customers to achieve a smooth workflow.





Maintain customer-centric service orientation

Unit Code	THC/N9901
Unit Title (Task)	Communicate with customer and colleagues
Role Description	This OS unit is about communicating effectively with superiors, colleagues and customer to achieve a smooth workflow
Scope	This unit/task covers the following:
	Interact with superior
	Communicate with colleagues
	Communicate effectively with customers
Performance Criteria	(PC) w.r.t. the Scope
Element	Performance Criteria
Interacting with	To be competent, the user/ individual must be able to:
superior	PC1. receive job order and instructions from reporting superior
	PC2. understand the work output requirements, targets, performance indicators and incentives
	PC3. deliver quality work on time and report any anticipated reasons for delays
	PC4. escalate unresolved problems or complaints to the relevant senior
	PC5. communicate maintenance and repair schedule proactively to the superior
	PC6. receive feedback on work standards
	PC7. document the completed work schedule and handover to the superior
Communicating with	To be competent, the user/ individual must be able to:
colleagues	PC8. exhibit trust, support and respect to all the colleagues in the workplace
	PC9. aim to achieve smooth workflow
	PC10. help and assist colleagues with information and knowledge
	PC11. seek assistance from the colleagues when required
	PC12. identify the potential and existing conflicts with the colleagues and resolve
	PC13. pass on essential information to other colleagues on timely basis
	PC14. maintain the etiquette, use polite language, demonstrate responsible and
	disciplined behaviours to the colleagues
	PC15. interact with colleagues from different functions clearly and effectively on all
	aspects to carry out the work among the team and understand the nature of their work
	PC16. put team over individual goals and multi task or share work where necessary
	supporting the colleagues
	PC17. highlight any errors of colleagues, help to rectify and ensure quality output
	PC18. work with cooperation, coordination, communication and collaboration, with
	shared goals and supporting each other's performance



THC/N9902	Maintain customer-centric service orientation			
Communicating	To be competent, the user/ individual must be able to:			
effectively with	PC19. ask more questions to the customers and identify their needs			
customers	PC20. possess strong knowledge on the product, services and market			
	PC21. brief the customers clearly			
	PC22. communicate with the customers in a polite, professional and friendly			
	manner			
	PC23. build effective but impersonal relationship with the customers			
	PC24. ensure the appropriate language and tone are used to the customers			
	PC25. listen actively in a two way communication			
	PC26. be sensitive to the gender, cultural and social differences such as modes of greeting, formality, etc.			
	PC27. understand the customer expectations correctly and provide the appropriate products and services			
	PC28. understand the customer dissatisfaction and address to their complaints			
	effectively			
	PC29. maintain a positive, sensible and cooperative manner all time			
	PC30. ensure to maintain a proper body language, dress code, gestures and			
	etiquettes towards the customers			
	PC31. avoid interrupting the customers while they talk			
	PC32. ensure to avoid negative questions and statements to the customers			
	PC33. inform the customers on any issues or problems before hand and also on the			
	developments involving them			
	PC34. ensure to respond back to the customer immediately for their voice messages, e-mails, etc.			
	PC35. develop good rapport with the customers and promote suitable products and services			
	PC36. seek feedback from the customers on their understanding to what was			
	discussed			
	PC37. explain the terms and conditions clearly			
Knowledge and Unders				
A. Organizational	The user/individual on the job needs to know and understand:			
-	KA1. company's policies on personnel management, effective team work at			
Context	workplace			
(Knowledge of the	KA2. company's Human Resources policies			
company /	KA3. company's reporting structure			
organization and	KA4. company's documentation policy			
its processes)	KA5. company's customer profile			
B. Technical Knowledge	The user/individual on the job needs to know and understand:			
	KB1. methods for effective communication with various categories of people and the different departments in the organization			



THC/N9902	Maintain customer-centric service orientation
	 KB2. significance of team coordination and productivity targets of the organisation KB3. how to record the job activity as required on various types of documents KB4. how to use computer or smart phone to communicate effectively and productively KB5. significance of helping colleagues with specific issues and problems KB6. importance of meeting quality and time standards as a team KB7. how to practice effective listening KB8. communicate effectively with customers KB9. effective use of voice tone and pitch for communication KB10. how to demonstrate ethics and convey discipline to the customers KB11. how to build effective working relationship with mutual trust and respect within the team
	KB12. importance of dealing with grievances effectively and in time
Skills (S)	
A. Core Skills/ Generic Skills	Reading Skills The user/ individual on the job needs to know and understand how to: SA1. read job sheets, company policy documents and information displayed at the workplace SA2. read notes/comments from the supervisor Writing Skills The user/ individual on the job needs to know and understand how to: SA3. Gral Communication (Listening and Speaking skills) The user/ individual on the job needs to know and understand how to: SA4. interact with team members to work efficiently SA5. communicate effectively with superior to achieve smooth workflow SA6. communicate effectively with the customers to build a good rapport with them SA7. use language that the customer or colleague understands
	 SA8. use the communications systems of the company, e.g., telephone, fax, public announcement systems SA9. E-mail and use Internet for communicating SA10. use of audio-visual aids to communicate complex issues
B. Professional Skills	Decision Making The user/ individual on the job needs to know and understand how to: SB1. spot and communicate potential areas of disruptions to work process and report the same SB2. report to supervisor and deal with a colleague individually, depending on the
	Plan and Organize
	NA





Customer Centricity
NA
Problem Solving
The user/ individual on the job needs to know and understand how to:
SB3. coordinate with different departments and multi-task as necessary
SB4. contribute to quality of team work and achieve smooth workflow
SB5. share work load as required
SB6. delegate work in consultation with superior or as necessary instead of
allowing work to pile up
Analytical Thinking
NA
Critical Thinking
The user/ individual on the job needs to know and understand how to:
SB7. improve work processes by interacting with others and adopting best practices
SB8. resolve recurring inter-personal conflicts







Maintain customer-centric service orientation

NOS Version Control

NOS Code	THC/N9901		
Credits (NSQF)	TBD	Version number	1.0
Industry	Tourism and Hospitality	Drafted on	17/03/15
Industry Sub-sector	 Hotels Travel and Tours Restaurants Facility Management Cruise Liners 	Last reviewed on	25/03/15
Occupation	Customer Service	Next review date	25/03/16





Maintain customer-centric service orientation

National Occupational Standard



Overview

This unit is about understanding customer requirements, understanding the market standards of service, assessing scheduled services and those that are unscheduled but can be offered, and conveying or executing it in a manner that results in customer satisfaction.



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Maintain customer-centric service orientation

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Unit Code	THC/N9902		
Unit Title (Task)	Maintain customer-centric service orientation		
Description	This OS unit is about engaging customers, fulfilling their needs and achieving customer satisfaction.		
Scope	This unit/task covers the following:		
	Engage with customers to understand their service quality requirements		
	Achieve customer satisfaction		
	Fulfil customer requirement		
Performance Criteria(PC) w.r.t. the Scope		
Element	Performance Criteria		
Engaging with	To be competent, the user/ individual must be able to:		
customers for	PC1. keep in mind the profiles of expected customers PC2. understand the target customers and their needs as defined by the company		
assessing service	PC3. organize regular customer events and feedback session frequently		
quality requirements	PC4. build a good rapport with the custor including the ones who complain		
	PC5. have frequent discussions with regular customers on general likes and dislikes		
	in the market, latest trends, customer expectations, etc.		
	PC6. receive regular feedbacks from the clients on current service, complaints, and improvements to be made, etc.		
	PC7. compulsively seek customer rating of service to help develop a set of regularly		
	improved procedures		
	PC8. ingrain customer oriented behaviour in service at all level		
	PC9. aim to gain their long lasting loyalty and satisfaction		
	PC10. engage with customers on without intruding on privacy		
Achieving customer	To be competent, the user/ individual must be able to:		
satisfaction	PC11. ensure clarity, honesty and transparency with the customers PC12. treat the customers fairly and with due respect		
	PC13. focus on executing company's marketing strategies and product development		
	PC14. focus on enhancing brand value of company through customer satisfaction		
Fulfilling customer	To be competent, the user/ individual must be able to:		
requirement	PC15. ensure that customer expectations are met		
	PC16. learn to read customers' needs and wants		
	PC17. willingly accept and implement new and innovative products and services that help improve customer satisfaction		
	PC18. communicate feedback of customer to senior, especially, the negative		
	feedback		
	PC19. maintain close contact with the customers and focus groups		
	PC20. offer promotions to improve product satisfaction level to the customers		



THC/N9902	Maintain customer-centric service orientation		
	periodically PC21. weigh the cost of fulfilling unscheduled customer requests, consult with senior and advise the customer on alternatives		
Knowledge and Understanding (K)			
A. Organizational	The user/individual on the job needs to know and understand:		
Context (Knowledge of the company / organization and its processes)	 KA1. company's policies on customer centric orientation behaviour at workplace KA2. company's Human Resources policies KA3. company's reporting structure KA4. company's documentation policy KA5. company's customer profile 		
B. Technical Knowledge	The user/individual on the job needs to know and understand:		
Knowledge	 KB1. significance of treating the customers with respect and in a friendly and professional way KB2. importance of gaining customer satisfaction KB3. methods of engaging with the customers effectively and professionally KB4. ways to improve company's customer satisfaction rating KB5. company's and prevailing market standards of customer satisfaction KB6. standard operating procedure (SOP) KB7. the variety of common and unscheduled requests to expect KB8. significance of being transparent and courteous under all circumstances involving customer interaction without losing composure 		
Skills (S)			
A. Core Skills/	Reading Skills		
Generic Skills	 The user/ individual on the job needs to know and understand how to: SA1. read job sheets, company policy documents and information displayed at the workplace SA2. read notes/comments from the supervisor Writing Skills The user/ individual on the job needs to know and understand how to: SA3. fill up documentation pertaining to one's role in customer satisfaction Oral Communication (Listening and Speaking skills) The user/ individual on the job needs to know and understand how to: SA4. interact with team members to work efficiently SA5. communicate effectively with customers SA6. engage with customer to understand their expectations SA7. company standards and effectiveness improvements pattern SA8. resolve customer's concerns satisfactorily within timeframe stipulated by the 		
	company or as agreed with customer or colleague SA9. use the communications systems of the company, e.g., telephone, fax, public		



TI	HC/N9902	Maintain customer-centric service orientation		
		announcement systems		
		SA10. E-mail and use Internet for communicating		
		SA11. use of audio-visual aids to communicate complex issues		
В.	Professional Skills	Decision Making		
		The user/ individual on the job needs to know and understand:		
		SB1. how to spot and communicate potential areas of disruptions to work proces		
		and report the same so that customer service is smooth		
		SB2. how to address the complaints and handle the dissatisfied the customers		
		Plan and Organize		
		NA		
		Customer Centricity		
		NA		
		Problem Solving		
		The user/ individual on the job needs to know and understand how to:		
		SB3. coordinate with different departments in order to service the customer better		
		SB4. contribute to quality of team work and achieve smooth workflow		
		SB5. share work load as required		
		Analytical Thinking		
		NA		
		Critical Thinking		
		The user/ individual on the job needs to know and understand how to:		
		SB6. improve work processes by interacting with customers and adopting best		
		practices		
		SB7. resolve recurring inter-personal or system related conflicts with colleagues		
		that hinder customer service		
		SB8. act upon constructively on any problems as pointed by customers		
		SB9. handle personality clashes effectively		





Maintain customer-centric service orientation

NOS Version Control

NOS Code	THC/N9902		
Credits(NSQF)	TBD	Version number	1.0
Industry	Tourism and Hospitality	Drafted on	17/03/15
Industry Sub-sector	 Hotels Travel and Tours Restaurants Facility Management Cruise Liners 	Last reviewed on	25/03/15
Occupation	Customer Service	Next review date	25/03/16





Maintain standard of etiquette and hospitable conduct

National Occupational Standard



Overview

This unit is about maintaining standard etiquette at workplace and achieving customer satisfaction



THC/N9903 Maintain standard of etiquette and hospitable conduct

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Unit Code	THC/N9903	
Unit Title (Task)	Maintain standard of etiquette and hospitable conduct	
Description	This OS unit is about maintaining standard etiquette at workplace and achieving customer satisfaction	
Scope	 This unit/task covers the following: Follow behavioural, personal and telephone etiquettes Treat customers with high degree of respect and professionalism Achieve customer satisfaction 	
Performance Criteria(PC) w.r.t. the Scope	
Element Following behavioural, personal and telephone etiquettes	 Performance Criteria To be competent, the user/ individual must be able to: PC1. greet the customers with a handshake or appropriate gesture based on the type of customer on their arrival PC2. welcome the customers with a smile PC3. ensure to maintain eye contact PC4. address the customers in a respectable manner PC5. do not eat or chew while talking PC6. use their names as many times as possible during the conversation PC7. ensure not to be too loud while talking PC8. maintain fair and high standards of practice PC9. ensure to offer transparent prices PC10. maintain proper books of accounts for payment due and received PC11. answer the telephone quickly and respond back to mails faster PC12. ensure not to argue with the customer PC13. listen attentively and answer back politely PC14. maintain personal integrity and ethical behaviour PC15. dress professionally PC16. deliver positive attitude to work PC17. maintain well groomed personality PC18. achieve punctuality and body language PC19. maintain the social and telephonic etiquette PC20. provide small gifts as token of appreciation and thanks giving to the customer PC21. use appropriate tone, pitch and language to convey politeness, assertiveness, care and professionalism PC22. demonstrate responsible and disciplined behaviours at the workplace PC23. escalate grievances and problems to appropriate authority as per procedure to resolve them and avoid conflict 	



THC/N9903	Maintain standard of etiquette and hospitable conduct			
Treating customers	To be competent, the user/ individual must be able to:			
with high degree of	PC24. use appropriate titles and terms of respect to the customers			
respect and	PC25. use polite language			
•	PC26. maintain professionalism and procedures to handle customer grievances and			
professionalism	complaints			
	PC27. offer friendly, courteous and hospitable service and assistance to the			
	customer upholding levels and responsibility			
	PC28. provide assistance to the customers maintaining positive sincere attitude and			
	etiquette			
	PC29. provide special attention to the customer at all time			
Achieving customer	To be competent, the user/ individual must be able to:			
satisfaction	PC30. achieve 100% customer satisfaction on a scale of standard			
	PC31. gain customer loyalty			
	PC32. enhance brand value of company			
Knowledge and Under	standing (K)			
A. Organizational	The user/individual on the job needs to know and understand:			
Context	KA1. company's policies on behavioural etiquette and professionalism			
(Knowledge of the	KA2. company's Human Resources policies			
company /	KA3. company's reporting structure			
	KA4. company's documentation policy			
organization and	KA5. company's customer profile			
its processes)				
B. Technical Knowledge	The user/individual on the job needs to know and understand:			
Kilowicuge	KB1. significance of professional and polite etiquette and behaviour			
	KB2. the need and reason for achieving customer satisfaction			
	KB3. procedural behavioural patterns framed by the organisation			
	KB4. methods for gaining customer satisfaction			
	KB5. standard operating procedure and service quality standards			
	KB6. measure of customer satisfaction KB7. significance of brand enhancement via word-of-mouth			
	KB6. measure of customer satisfaction			
	KB6. measure of customer satisfaction KB7. significance of brand enhancement via word-of-mouth			
Skills (S)	KB6. measure of customer satisfactionKB7. significance of brand enhancement via word-of-mouthKB8. the hospitality and tourism environment			
	 KB6. measure of customer satisfaction KB7. significance of brand enhancement via word-of-mouth KB8. the hospitality and tourism environment KB9. company's growth strategy and productivity targets 			
A. Core Skills/	KB6.measure of customer satisfactionKB7.significance of brand enhancement via word-of-mouthKB8.the hospitality and tourism environmentKB9.company's growth strategy and productivity targetsReading Skills			
	KB6. measure of customer satisfaction KB7. significance of brand enhancement via word-of-mouth KB8. the hospitality and tourism environment KB9. company's growth strategy and productivity targets Reading Skills The individual on the job needs to know and understand:			
A. Core Skills/	KB6.measure of customer satisfactionKB7.significance of brand enhancement via word-of-mouthKB8.the hospitality and tourism environmentKB9.company's growth strategy and productivity targetsReading SkillsThe individual on the job needs to know and understand:SA1.how to read job sheets, company policy documents and information			
A. Core Skills/	KB6. measure of customer satisfaction KB7. significance of brand enhancement via word-of-mouth KB8. the hospitality and tourism environment KB9. company's growth strategy and productivity targets Reading Skills The individual on the job needs to know and understand:			
A. Core Skills/	KB6. measure of customer satisfaction KB7. significance of brand enhancement via word-of-mouth KB8. the hospitality and tourism environment KB9. company's growth strategy and productivity targets Reading Skills The individual on the job needs to know and understand: SA1. how to read job sheets, company policy documents and information displayed at the workplace			
A. Core Skills/	 KB6. measure of customer satisfaction KB7. significance of brand enhancement via word-of-mouth KB8. the hospitality and tourism environment KB9. company's growth strategy and productivity targets Reading Skills The individual on the job needs to know and understand: SA1. how to read job sheets, company policy documents and information displayed at the workplace SA2. how to read notes and comments from the supervisor or customer			



THC/N9903	N9903 Maintain standard of etiquette and hospitable conduct		
	Oral Communication (Listening and Speaking skills)		
	 The individual on the job needs to know and understand: SA4. how to interact with team members to work efficiently SA5. how to communicate effectively with the customers by building a rapport with them and maintaining the etiquette SA6. how to avoid 'Self Reference Criterion' effect while interacting with guests 		
B. Professional Skills	Decision Making		
	The user/ individual on the job needs to know and understand: SB1. how to spot and report potential areas of disruption to work process SB2. how to address the complaints and handle dissatisfied customers Plan and Organize		
	NA Customer Centricity		
	NA		
	Problem Solving		
	The user/ individual on the job needs to know and understand: SB3. how to coordinate with different departments to achieve smooth workflow SB4. contribution to quality of customer satisfaction via team work SB5. how to share work load as required		
	Analytical Thinking		
	NA		
	Critical Thinking		
	The user/ individual on the job needs to know and understand: SB6. how to improve work processes by interacting with customers SB7. how to adopt suggested best practices		
	SB8. how to resolve recurring inter-personal conflicts SB9. how to address or escalate recurring problems reported by customers		
	 SB10. measure performance against company's standards SB11. motivate self and colleagues to work effectively given the boundaries of organisational structure, infrastructure and personnel management 		
	SB12. use the authority, power and politics issues to serve customer effectively		





Maintain standard of etiquette and hospitable conduct

NOS Version Control

NOS Code	THC/N9903		
Credits (NSQF)	TBD	Version number	1.0
Industry	Tourism and Hospitality	Drafted on	17/03/15
Industry Sub-sector	 Hotels Travel and Tours Restaurants Facility Management Cruise Liners 	Last reviewed on	25/03/15
Occupation	Customer Service	Next review date	25/03/16





Follow gender and age sensitive service practices

National Occupational Standard



Overview

This unit is about following gender sensitivity for treating different genders and age groups of tourists or local customers such as women, men, children and senior citizens by offering them service as per their typical and collective requirements as well as treating women with respect and ensuring personal and material security and at all times.





Follow gender and age sensitive service practices

Unit Code	THC/N9904	
Unit Title (Task)	Follow gender and age sensitive service practices	
Description	This OS unit is about following gender and age sensitivity practices by treating the women, men, children and senior citizens equally and offering them service as per their unique and collective requirements as well as treating women with respect and ensuring personal and material security at all times	
Scope	This unit/task covers the following:	
	 Educate customer on specific facilities and services available for different categories of customers Provide gender and age specific services as per their unique and collective requirements Follow standard etiquette with women at workplace 	
Performance Crite	Criteria(PC) w.r.t. the Scope	
Element	Performance Criteria	
Educating custome on specific facilities and services available		
Providing different age and gender specific customer service	 To be competent, the user/ individual must be able to: PC9. ensure the quality of facilities and services offered cater to the needs of every individual, be it man, woman, child, particularly the very young and the aged PC10. be aware of the customer unique needs and wants of each category of customer, e.g., for an infant, for a young woman, for an old person, others PC11. coordinate with team to meet these unique needs, also keeping in mind their diverse cultural backgrounds 	


THC/N9904	Follow gender and age sensitive service practices
	 PC12. provide entertainment programs and events suited for the children tourists PC13. educate parents and attendants of senior citizens on basic safeguards and procedures for them in case of emergencies PC14. arrange for transport and equipment as required by senior citizens PC15. ensure availability of medical facilities and doctor
Following standard	To be competent, the user/ individual must be able to:
etiquette with	PC16. treat women equally across both the horizontal as well as vertical segregation
women at workplace	of roles in the workplace
	PC17. ensure a fair and equal pay to the women as men, more of formal training,
	advancement opportunities, better benefits, etc. PC18. involve women in the decision making processes and management
	professions
	PC19. avoid specific discrimination and give women their due respect
	PC20. motivate the women in the work place towards utilizing their skills
	PC21. educate the tourists, employers and the colleagues at workplace on women rights and the respect that is to be given to them
	PC22. establish policies to protect the women from sexual harassments, both
	physical and verbal, and objectifications by customers and colleagues
	PC23. frame women friendly work practices such as flexible working hours,
	maternity leave, transportation facilities, night shift concessions, women
	grievance cell.
	 PC24. ensure the safety and security of women in the workplace, particularly when their nature of job is to deal with night shifts, attend guest rooms, back end work, etc. PC25. ensure safety and security of women at all levels
Knowledge and Unders	standing (K)
A. Organizational	The user/individual on the job needs to know and understand:
Context	KA1. company's policies on gender sensitive service practices at workplace
(Knowledge of the	KA2. company's Human Resources policies
company /	KA3. company's reporting structure
organization and	KA4. company's documentation policy
its processes)	KA5. company's customer profile
B. Technical	
Knowledge	The user/individual on the job needs to know and understand:
Ū	KB1. gender specific requirements of different types of customerKB2. specific requirements of different age-groups of customers
	KB2. specific requirements of different age-groups of customers KB3. safety measures and procedures available for female colleagues and
	customers
	KB4. how to educate female customers and colleagues on available facilities so
	that they feel safe and secure
	KB5. helpline numbers
	KB6. process of handling and reporting abuse
	KB7. how to be vigilant for breach of safety at smallest level



THC/N9904	Follow gender and age sensitive service practices					
	KB8. how to maintain customers' and colleagues' safety without making the					
	environment threatening					
	KB9. different types of potential security threats to domestic and international					
	tourists					
	KB10. standard procedures to be followed in the event of terrorist attack					
Skills (S)						
A. Core Skills/	Reading Skills					
Generic Skills	The user/ individual on the job needs to know and understand how to:					
	SA1. read job sheets, company policy documents and information displayed at the workplace					
	SA2. read notes/comments from the supervisor					
	Writing Skills					
	The user/individual on the job needs to know and understand how to:					
	SA3. fill up documentation pertaining to safety maintenance requirements					
	Oral Communication (Listening and Speaking skills)					
	The user/individual on the job needs to know and understand how to:					
	SA4. communicate effectively with the customers building a good servicing rapport					
	with them while maintaining the etiquatte					
	SA5. communicate with the women at workplace and the customers with respect					
B. Professional Skills	Decision Making					
	The user/ individual on the job needs to know and understand how to:					
	SB1. decide on the methods to protect and safeguard the security of women in the workplace and the clientele					
	SB2. address the complaints and handle dissatisfied customers					
	Plan and Organize					
	NA					
	Customer Centricity					
	NA					
	Problem Solving					
	The user/ individual on the job needs to know and understand how to:					
	SB3. coordinate with different departments and work as team					
	SB4. contribute to quality of team work and achieve smooth workflow					
	SB5. share work load as required					
	Analytical Thinking					
	NA					
	Critical Thinking					
	The user/ individual on the job needs to know and understand how to:					
	SB6. improve work processes by interacting with customers and adopting best					



THC/N9904	Follow gender and age sensitive service practices
	practices SB7. resolve recurring problems based on the complaints received from women
	customers and at the workplace
	SB8. different acceptable standards of behaviour in different cultures and societies to which customers belong
	SB9. help create enjoyable guest experience by accepting their social behaviour standards even if they may be different from own standards
	SB10. how to avoid negative behaviours accepted by peer groups that may affect work environment







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THC/N9904

Follow gender and age sensitive service practices

NOS Version Control

NOS Code	THC/N9904			
Credits(NSQF)	TBD Version number 1.0			
Industry	Tourism and Hospitality	Drafted on	17/03/15	
Industry Sub-sector	 Hotels Travel and Tours Restaurants Facility Management Cruise Liners 	Last reviewed on	25/03/15	
Occupation	Customer Service	Next review date	25/03/16	







THC/N9906

Maintain health and hygiene

National Occupational Standard



Overview

This unit is about maintaining hygiene and health at tourist spots, hospitality units, roadside eateries and retail shops, restaurants, office units, conventions and events, cruise liners, commercial spaces and recreation centres.





Maintain health and hygiene

Unit Code	THC/N9906				
Unit Title (Task)	Maintain health and hygiene				
Description	This OS unit is about maintaining hygiene and community health at tourist spots, hospitality units, roadside eateries and retail shops, restaurants, office units, conventions and events, cruise liners, commercial spaces and recreation centres				
Scope	This unit/task covers the following:				
	 Ensure cleanliness around workplace in hospitality and tourist areas Follow personal hygiene practices Take precautionary health measures 				
Performance Criteria(PC) w.r.t. the Scope				
Element	Performance Criteria				
Ensuring cleanliness around workplace	 To be competent, the user/individual must be able to: PC1. keep the workplace regularly clean and cleared-off of food waste or other litter PC2. ensure that waste is disposed-off as prescribed standards or in trash cans earmarked for waste disposal PC3. ensure that the trash cans or waste collection points are cleared everyday PC4. arrange for regular pest control activities at the workplace PC5. to maintain records for cleanliness and maintenance schedule PC6. ensure the workplace is well ventilated with fresh air supply PC7. check the air conditioner and other mechanical systems on a regular basis and maintain them well PC8. ensure the workplace is provided with sufficient lighting PC9. ensure clean work environment where food is stored, prepared, displayed and served PC10. ensure safe and clean handling and disposal of linen and laundry, storage area, accommodation, public areas, storage areas, garbage areas, etc. PC11. identify and report poor organizational practices with respect to hygiene, food handling, cleaning PC12. ensure adequate supply of cleaning consumables such as equipment, materials, chemicals, liquids PC13. ensure to clean the store areas with appropriate materials and procedures PC14. identify the different types of wastes, e.g., liquid, solid, food, non-food, and the ways of handling them for disposal 				
Following personal hygiene practices	To be competent, the user/ individual must be able to: PC15. wash hands on a regular basis, particularly on touching any dirty surfaces, before and after handling food, after using the toilet, etc. PC16. ensure to wash hands using suggested material such as soap, one use disposable tissue, warm water, etc.				

THC/N9906

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THC/N9906	Maintain health and hygiene
	 PC17. wash the cups, glasses or other cutlery clean before and after using them PC18. ensure to maintain personal hygiene of daily bath, clean clothing and uniform, footwear, head gear, cutting nails, healthy diet, using deodorant, etc. PC19. ensure to maintain dental hygiene in terms of brushing teeth every day, using mouthwash regularly, using mouth freshener after eating, avoiding smoke at workplace, etc. PC20. ensure no cross contaminations of items such as linen, towels, utensils, etc. occurs in the workplace
Taking precautionary health measures	 To be competent, the user/ individual must be able to: PC21. report on personal health issues related to injury, food, air and infectious diseases PC22. ensure not to go for work if unwell, to avoid the risk of being spread to other people PC23. use a tissue, cover the mouth and turn away from people while sneezing or coughing PC24. wash hands on using these tissues after coughing and sneezing and after using the wastes PC25. ensure to use single use tissue and dispose these tissues immediately PC26. coordinate for the provision of adequate clean drinking water PC27. ensure to get appropriate vaccines regularly PC28. avoid serving adulterated or contaminated food PC29. undergo preventive health check-ups at regular intervals PC30. take prompt treatment from the doctor in case of illness PC31. have a general sense of hygiene and appreciation for cleanliness for the benefit of self and the customers or local community
Knowledge and Unders	
A. Organizational Context (Knowledge of the company / organization and its processes)	 The user/individual on the job needs to know and understand: KA1. company's policies on health and hygiene at workplace KA2. company's Human Resources policies KA3. company's reporting structure KA4. company's documentation policy KA5. company's customer profile
B. Technical Knowledge	 The user/individual on the job needs to know and understand: KB1. food safety and hygiene standards as stipulated by FSSAI, HACCP and ISO 22000 KB2. health risks to the worker or customer KB3. healthy work practices KB4. equipment and hand swab tests KB5. internal hygiene-audit tests KB6. personal protective equipment to be worn and care KB7. purpose and usage of protective gears such as gloves , protective goggles,



THC/N9906	Maintain health and hygiene			
	masks, etc. while working			
	KB8. acceptable ventilation standards			
	KB9. technical layout standards and placements of equipment			
	KB10. safe disposal methods for waste			
	KB11. compliance norms for established health and hygiene procedures at			
	workplace			
	KB12. safe handling of chemicals			
	KB13. standard material handling procedure			
	KB14. standard operating procedure (SOP) for maintaining cleanliness and checklists			
	KB15. precautionary rules to follow for maintaining health and hygiene			
Skills (S)	KB16. municipal or community rules for handling and disposing-off waste			
A. Core Skills/	Reading Skills			
Generic Skills	The user/individual on the job needs to know and understand how to:			
	SA1. read and interpret relevant organisational policies, procedures and diagrams			
	that identify good health and hygiene practices			
	SA2. understand internationally or nationally accepted signage related to hygiene and health			
	SA3. read job sheets, company policy documents and information displayed at the			
	workplace			
	SA4. read notes or comments from the supervisor or customer			
	Writing Skills			
	The user/ individual on the job needs to know and understand how to:			
	SA5. fill up any documentation required to maintain health and hygiene			
	Oral Communication (Listening and Speaking skills)			
	The user/ individual on the job needs to know and understand how to:			
	SA6. receive instructions from doctor and supervisor on medical care			
	SA7. verbally report hygiene hazards and poor organisational practice			
B. Professional Skills	Decision Making			
	The user/ individual on the job needs to know and understand:			
	SB1. how to select appropriate hand tools and personal protection equipment			
	SB2. how to select the cleaning procedures and effective hygiene practices as			
	required			
	Plan and Organize			
	NA			
	Customer Centricity			
	NA			
	Problem Solving			
	NA			
	Analytical Thinking			





THC/N9906

Maintain health and hygiene

NA	Α				
Cri	Critical Thinking				
Th	ne user/ individual on the job needs to know and understand:				
	SB3. how to use the acids, detergents, lubricants, etc., for cleaning				
	SB4. how to use waste disposal equipment at workplace such as large bins, waste				
	disposal stations, and others				









THC/N9906

Maintain health and hygiene

NOS Version Control

NOS Code	THC/N9906			
Credits(NSQF)	TBD Version number 1.0			
Industry	Tourism and Hospitality	Drafted on	17/03/15	
Industry Sub-sector	 Hotels Travel and Tours Restaurants Facility Management Cruise Liners 	Last reviewed on	25/03/15	
Occupation	Customer Service	Next review date	25/03/16	







Annexure

Nomenclature for QP and NOS

Qualifications Pack





The following acronyms/codes have been used in the nomenclature above:

Sub-sector	Range of Occupation numbers
Hotels	01 - 25
Restaurants	26 - 40
Tour and Travels	41 - 55
Facility Management	56 - 70
Cruise	71 - 85
Unused	86 - 95
Generic occupation	96 - 99

Sequence	Description	Example	
Three letters	Industry name	THC	
Slash	/	/	
Next letter	Whether Q P or N OS	Q / N	
Next two numbers	Occupation code	01	
Next two numbers	OS number	01	



ASSESSMENT CRITERIA

Job Role : Home Delivery Boy Qualification Pack : THC/Q2902 Sector Skill Council : Tourism and Hospitality

- 1. Criteria for assessment for each Qualification Pack will be created by the Sector Skill Council. Each Performance Criteria (PC) will be assigned marks proportional to its importance in NOS. SSC will also lay down proportion of marks for each PC.
- 2. Each NOS will assessed both for theoretical knowledge and practical which is being proportionately demonstrated in the table below.
- 3. The assessment for the theory part will be based on knowledge bank of questions created by the SSC.
- 4. To pass the Qualification Pack, every trainee should score a minimum aggregate of 50%.

	Performance Criteria	Total Marks (400)	Out of	Theory	Skills Practical
	PC1. inspect the vehicle as per restaurant's work	-	4.0	0.5	3.5
	instructions before leaving for delivery of orders		4.0	0.5	5.5
	PC2. clean the vehicle as per restaurant's work		4.0	0.5	3.5
	instructions or user manual		4.0	0.5	5.5
	PC3. check the fuel level, horn, head lights and tyre		4.0	1.0	3.0
	pressure		4.0	1.0	5.0
	PC4. get delivery instructions from the Order Taker- Home Delivery		3.0	0.5	2.5
	PC5. inform superior about any requirements related				
	to the vehicle such as fuel or minor repair		3.0	0.5	2.5
	PC6. collect details of orders to be delivered such as	50			
	address of the customer, name, bill, what food and		2.5	0.0	2.5
	beverage package, optimum route, etc.			0.0	
THC/N2904	PC7. collect the food and beverage package from				
Prepare for	packers or kitchen or order taker		3.0	0.5	2.5
home delivery	PC8. collect the bill from the order taker along with		2 5	1.0	2.5
delivery	customer's detail		3.5	1.0	2.5
	PC9. collect log sheet, vehicle performance form/log				
	book and any other papers for days work from the		3.5	1.0	2.5
	order taker as per restaurant's policy and work		5.5	1.0	2.5
	instructions				
	PC10. place food and beverage packages into the		6.5	1.5	5.0
	containers as per restaurant's policy			1.0	0.0
	PC11. secure the packages in such a way that food				
	and beverages could be delivered at right		6.5	1.5	5.0
	temperature to customers				
	PC12. ensure special care to the fragile items like		6.5	1.5	5.0
	glass bottles			10	
	POINTS		50	10	40
	TOTAL POINTS				50



NOS Element	Performance Criteria	Total Marks (400)	Out of	Theory	Skills Practical
	PC1. reach the customer's premises on time		5.5	0.5	5.0
	PC2. carefully unload customer's order of food and beverages		5.5	0.5	5.0
	PC3. ensure that food and beverage are at right temperature		5.5	0.5	5.0
	PC4. greet customers with a smile	50	2.5	0.0	2.5
	PC5. deliver the food and beverage package to the customer		1.5	0.0	1.5
THC/N2905 Deliver order	PC6. inform customer about restaurant's on-going offers, recommend some additional products for future and handover any promotional materials		3.5	1.0	2.5
packages to customers	PC7. present the bill to the customer		2.5	0.0	2.5
	PC8. collect cash / coupons from customers as per restaurant's policy		6.0	1.0	5.0
	PC9. receive signature of the customer on order delivery paper / log format as per restaurant's policy		5.5	0.5	5.0
	PC10. handle packages safely and deliver them to customers within the time specified in restaurant's policy		6.0	1.0	5.0
	PC11. write down these packages in a log sheet for getting customer's signatures		6.0	1.0	5.0
	POINTS		50	6	44
	TOTAL POINTS				50

	Performance Criteria	Total Marks (400)	Out of	Theory	Skills Practical
	PC1. clean the vehicle with dry and wet cloth as per restaurant's work instructions and weather conditions		5.0	1.0	4.0
	PC2. check battery, oil, tyres, brakes and fuel		5.0	1.0	4.0
	PC3. note down the readings in the vehicle log book to calculate the fuel consumption and vehicle average	50	5.0	1.0	4.0
THC/N2906 Prepare	PC4. park and cover the vehicle at the designated place in safe manner as per restaurant's work instructions		5.0	1.0	4.0
report on	PC5. give the delivery report of all orders	50	5.0	1.0	4.0
day's work	PC6. submit the day's completely filled log paper		5.0	1.0	4.0
	PC7. submit vehicle log book mentioning day's distance covered and fuel consumed		5.0	1.0	4.0
	PC8. handover the day's collected cash / coupons		5.0	1.0	4.0
	PC9. notify about any major repair and maintenance required by the vehicle		5.0	1.0	4.0
	PC10. report anything specific related to day's work e.g. minor accidents, road conditions, etc.		5.0	1.0	4.0



Performance Criteria	Total Marks (400)	Out of	Theory	Skills Practical
POINTS		50	10	40
TOTAL POINTS				50

	Performance Criteria	Total Marks (400)	Out of	Theory	Skills Practical
	PC1. receive job order and instructions from reporting superior		1.0	0.5	0.5
	PC2. understand the work output requirements, targets, performance indicators and incentives		0.5	0.5	0.0
	PC3. deliver quality work on time and report any anticipated reasons for delays		0.5	0.5	0.0
	PC4. escalate unresolved problems or complaints to the relevant senior		1.0	0.5	0.5
	PC5. communicate maintenance and repair schedule proactively to the superior		0.5	0.5	0.0
	PC6. receive feedback on work standards		1.0	0.5	0.5
	PC7. document the completed work schedule and handover to the superior		1.0	0.5	0.5
	PC8. exhibit trust, support and respect to all the colleagues in the workplace		1.5	0.5	1.0
	PC9. aim to achieve smooth workflow	1	1.5	0.5	1.0
	PC10. help and assist colleagues with information and knowledge		1.0	0.5	0.5
THC/N9901 Communicate	PC11. seek assistance from the colleagues when required		1.0	0.5	0.5
with customer and	PC12. identify the potential and existing conflicts with the colleagues and resolve	50	1.5	0.5	1.0
colleagues	PC13. pass on essential information to other colleagues on timely basis		1.5	0.5	1.0
	PC14. maintain the etiquette, use polite language, demonstrate responsible and disciplined behaviours to the colleagues		1.5	0.5	1.0
	PC15. interact with colleagues from different functions clearly and effectively on all aspects to carry out the work among the team and understand the nature of their work		1.5	0.5	1.0
	PC16. put team over individual goals and multi task or share work where necessary supporting the colleagues		1.5	0.5	1.0
	PC17. highlight any errors of colleagues, help to rectify and ensure quality output		1.5	0.5	1.0
	PC18. work with cooperation, coordination, communication and collaboration, with shared goals and supporting each other's performance		1.0	0.5	0.5
	PC19. ask more questions to the customers and identify their needs]	1.0	0.5	0.5



Performance Criteria	Total Marks (400)	Out of	Theory	Skills Practical
PC20. possess strong knowledge on the product, services and market		0.5	0.5	0.0
PC21. brief the customers clearly		0.5	0.5	0.0
PC22. communicate with the customers in a polite, professional and friendly manner		1.5	0.5	1.0
PC23. build effective but impersonal relationship with the customers		1.5	0.5	1.0
PC24. ensure the appropriate language and tone are used to the customers		1.5	0.5	1.0
PC25. listen actively in a two way communication		1.5	0.5	1.0
PC26. be sensitive to the gender, cultural and social differences such as modes of greeting, formality, etc.		1.5	0.5	1.0
PC27. understand the customer expectations correctly and provide the appropriate products and services		1.5	0.5	1.0
PC28. understand the customer dissatisfaction and address to their complaints effectively		2.0	0.5	1.5
PC29. maintain a positive, sensible and cooperative manner all time		1.5	0.5	1.0
PC30. ensure to maintain a proper body language, dress code, gestures and etiquettes towards the customers		2.0	0.5	1.5
PC31. avoid interrupting the customers while they talk		1.0	0.5	0.5
PC32. ensure to avoid negative questions and statements to the customers		1.0	0.5	0.5
PC33. inform the customers on any issues or problems before hand and also on the developments involving them		2.0	0.5	1.5
PC34. ensure to respond back to the customer immediately for their voice messages, e-mails, etc.		2.0	0.5	1.5
PC35. develop good rapport with the customers and promote suitable products and services		2.0	0.5	1.5
PC36. seek feedback from the customers on their understanding to what was discussed		2.0	0.5	1.5
PC37. explain the terms and conditions clearly		3.0	0.5	2.5
POINTS		50	18.5	31.5
TOTAL POINTS				50

	Performance Criteria	Total Marks (400)	Out of	Theory	Skills Practical
THC/N9902	PC1. keep in mind the profiles of expected customers		2.5	0.5	2.0
Maintain customer-	PC2. understand the target customers and their needs as defined by the company	50	1.5	0.5	1.0
centric service	PC3. organize regular customer events and feedback session frequently		2.5	0.5	2.0



	Performance Criteria	Total Marks (400)	Out of	Theory	Skills Practical
orientation	PC4. build a good rapport with the customers including the ones who complain		2.5	0.5	2.0
	PC5. have frequent discussions with regular customers on general likes and dislikes in the market, latest trends, customer expectations, etc.		2.5	0.5	2.0
	PC6. receive regular feedbacks from the clients on current service, complaints, and improvements to be made, etc.		2.5	0.5	2.0
	PC7. compulsively seek customer rating of service to help develop a set of regularly improved procedures		2.5	0.5	2.0
	PC8. ingrain customer oriented behaviour in service at all level		2.5	0.5	2.0
	PC9. aim to gain their long lasting loyalty and satisfaction		2.5	0.5	2.0
	PC10. engage with customers without intruding on privacy		2.0	0.0	2.0
	PC11. ensure clarity, honesty and transparency with the customers		2.5	0.5	2.0
	PC12. treat the customers fairly and with due respect		2.5	0.5	2.0
	PC13. focus on executing company's marketing strategies and product development		2.5	0.5	2.0
	PC14. focus on enhancing brand value of company through customer satisfaction		2.5	0.5	2.0
	PC15. ensure that customer expectations are met		2.5	0.5	2.0
	PC16. learn to read customers' needs and wants		2.5	0.5	2.0
	PC17. willingly accept and Implement new and innovative products and services that help improve customer satisfaction		2.5	0.5	2.0
	PC18. communicate feedback of customer to senior, especially, the negative feedback		2.5	0.5	2.0
	PC19. maintain close contact with the customers and focus groups		2.0	0.5	1.5
	PC20. offer promotions to improve product satisfaction level to the customers periodically		2.0	0.5	1.5
	PC21. weigh the cost of fulfilling unscheduled customer requests, consult with senior and advise the customer on alternatives		2.5	0.5	2.0
	POINTS		50	10	40
	TOTAL POINTS				50

	Performance Criteria	Total Marks (400)	Out of	Theory	Skills Practical
THC/N9903	PC1. greet the customers with a handshake or				
Maintain	appropriate gesture based on the type of customer	50	0.5	0.0	0.5
standard of	on their arrival				



	Performance Criteria	Total Marks (400)	Out of	Theory	Skills Practica
etiquette and	PC2. welcome the customers with a smile	(100)	0.5	0.0	0.5
nospitable	PC3. ensure to maintain eye contact		0.5	0.0	0.5
conduct	PC4. address the customers in a respectable manner		1.0	0.5	0.5
	PC5. do not eat or chew while talking		0.5	0.0	0.5
	PC6. use their names as many times as possible		0.5	0.0	
	during the conversation		0.5	0.0	0.5
	PC7. ensure not to be too loud while talking		0.5	0.0	0.5
	PC8. maintain fair and high standards of practice		2.5	1.0	1.5
	PC9. ensure to offer transparent prices		2.0	0.5	1.5
	PC10. maintain proper books of accounts for		2.0	0.5	1.5
	payment due and received		2.0	0.5	1.5
	PC11. answer the telephone quickly and respond back to mails faster		2.0	0.5	1.5
	PC12. ensure not to argue with the customer		2.0	0.5	1.5
	PC13. listen attentively and answer back politely		2.0	0.5	1.5
	PC14. maintain personal integrity and ethical behaviour		2.5	1.0	1.5
	PC15. dress professionally		2.0	0.5	1.5
	PC16. deliver positive attitude to work		2.0	0.5	1.5
	PC17. maintain well groomed personality		2.0	0.5	1.5
				0.5	1.5
	PC18. achieve punctuality and body language		2.0		
	PC19. maintain the social and telephonic etiquette		2.0	0.5	1.5
	PC20. provide small gifts as token of appreciation and thanks giving to the customer		2.0	0.5	1.5
	PC21. use appropriate tone, pitch and language to convey politeness, assertiveness, care and professionalism		2.0	0.5	1.5
	PC22. demonstrate responsible and disciplined behaviours at the workplace		2.0	0.5	1.5
	PC23. escalate grievances and problems to appropriate authority as per procedure to resolve them and avoid conflict		2.0	0.5	1.5
	PC24. use appropriate titles and terms of respect to the customers		2.0	0.5	1.5
	PC25. use polite language		1.0	0.5	0.5
	PC26. maintain professionalism and procedures to handle customer grievances and complaints		1.5	0.5	1.0
	PC27. offer friendly, courteous and hospitable service and assistance to the customer upholding levels and responsibility		1.0	0.5	0.5
	PC28. provide assistance to the customers maintaining positive sincere attitude and etiquette		1.0	0.5	0.5
	PC29. provide special attention to the customer at all time		1.5	0.5	1.0
	PC30. achieve 100% customer satisfaction on a scale of standard		1.5	0.5	1.0



Performance Criteria	Total Marks (400)	Out of	Theory	Skills Practical
PC31. gain customer loyalty		1.5	0.5	1.0
PC32. enhance brand value of company		2.0	0.5	1.5
POINTS		50	14	36
TOTAL POINTS			50	

	Performance Criteria	Total Marks (400)	Out of	Theory	Skills Practical
	PC1. educate the tourists, employers and the colleagues at workplace on women rights and the respect that is to be given to them		1.5	1.5	0.0
	PC2. inform about company's policies to prevent women from sexual harassments, both physical and verbal, and objectifications by other customers and staff		1.5	1.5	0.0
	PC3. list all the facilities available with respect to transportation facilities, night trips and safeguards, reporting abuse, maternity related and other grievance		1.0	1.0	0.0
	PC4. inform about methods adopted to ensure safety and personal and baggage security of women, e.g., CCTV cameras, security guards, women's helpline		2.0	0.5	1.5
THC/N9904 Follow	PC5. provide the necessary comfort to the female traveller customers such as secure and safe environment, chain locks/latches, smoke detector, comfortable accommodation, etc.		2.0	0.5	1.5
gender and age sensitive service practices	PC6. Maintain compliant etiquette while dealing with women customers such as asking permission before entering room and for cleaning, avoiding touch contact, using abusive language or gesture, etc.	50	2.0	0.5	1.5
	PC7. ensure that the customer feels safe at all times without being over threatened by the security procedures and related environment		2.0	0.5	1.5
	PC8. ensure that in the event of terrorist attacks customers are calmly handled, led to safer places and instructed properly in order to achieve zero casualties		2.0	0.5	1.5
	PC9. ensure the quality of facilities and services offered cater to the needs of every individual, be it man, woman, child, particularly the very young and the aged		2.0	0.5	1.5
	PC10. be aware of the customer unique needs and wants of each category of customer, e.g., for an infant, for a young woman, for an old person, others		3.0	0.5	2.5
	PC11. coordinate with team to meet these unique needs, also keeping in mind their diverse cultural		3.0	0.5	2.5

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Performance Criteria	Total Marks (400)	Out of	Theory	Skills Practical
backgrounds				
PC12. provide entertainment programs and events suited for the children tourists		2.0	0.5	1.5
PC13. educate parents and attendants of senior citizens on basic safeguards and procedures for them in case of emergencies		2.0	0.5	1.5
PC14. arrange for transport and equipment as required by senior citizens		2.0	0.5	1.5
PC15. ensure availability of medical facilities and doctor		2.0	0.5	1.5
PC16. treat women equally across both the horizontal as well as vertical segregation of roles in the workplace		2.0	0.5	1.5
PC17. ensure a fair and equal pay to the women as men, more of formal training, advancement opportunities, better benefits, etc.		2.0	0.5	1.5
PC18. involve women in the decision making processes and management professions		2.0	0.5	1.5
PC19. avoid specific discrimination and give women their due respect		2.0	0.5	1.5
PC20. motivate the women in the work place towards utilizing their skills		2.0	0.5	1.5
PC21. educate the tourists, employers and the colleagues at workplace on women rights and the respect that is to be given to them		2.0	0.5	1.5
PC22. establish policies to protect the women from sexual harassments, both physical and verbal, and objectifications by customers and colleagues		2.0	0.5	1.5
PC23. frame women friendly work practices such as flexible working hours, maternity leave, transportation facilities, night shift concessions, women grievance cell.		2.0	0.5	1.5
PC24. ensure the safety and security of women in the workplace, particularly when their nature of job is to deal with night shifts, attend guest rooms, back end work, etc.		2.0	0.5	1.5
PC25. ensure safety and security of women at all levels		2.0	0.5	1.5
POINTS		50	15	35
TOTAL POINTS				50

	Performance Criteria	Total Marks (400)	Out of	Theory	Skills Practical
THC/N9906 Maintain	PC1. keep the workplace regularly clean and cleared- off of food waste or other litter	50	1.5	0.5	1.0
health and hygiene	PC2. ensure that waste is disposed-off as per prescribed standards or in trash cans earmarked for		1.5	0.5	1.0



Performance Criteria	Total Marks (400)	Out of	Theory	Skills Practic
waste disposal	(/			
PC3. ensure that the trash cans or waste collection points are cleared everyday		1.5	0.5	1.0
PC4. arrange for regular pest control activities at the workplace		1.5	0.5	1.0
PC5. to maintain records for cleanliness and maintenance schedule		1.5	0.5	1.0
PC6. ensure the workplace is well ventilated with fresh air supply		1.5	0.5	1.0
PC7. check the air conditioner and other mechanical systems on a regular basis and maintain them well		1.5	0.5	1.0
PC8. ensure the workplace is provided with sufficient lighting		1.5	0.5	1.0
PC9. ensure clean work environment where food is stored, prepared, displayed and served		1.5	0.5	1.0
PC10. ensure safe and clean handling and disposal of linen and laundry, storage area, accommodation, public areas, storage areas, garbage areas, etc.		1.5	0.5	1.0
PC11. identify and report poor organizational practices with respect to hygiene, food handling, cleaning		1.5	0.5	1.0
PC12. ensure adequate supply of cleaning consumables such as equipment, materials, chemicals, liquids		1.5	0.5	1.0
PC13. ensure to clean the store areas with appropriate materials and procedures		1.5	0.5	1.0
PC14. identify the different types of wastes, e.g., liquid, solid, food, non-food, and the ways of handling them for disposal		1.5	0.5	1.0
PC15. wash hands on a regular basis		2.0	0.5	1.5
PC16. ensure to wash hands using suggested material such as soap		1.5	0.5	1.0
PC17. wash the cups		1.5	0.5	1.0
PC18. ensure to maintain personal hygiene of daily bath		1.5	0.5	1.0
PC19. ensure to maintain dental hygiene in terms of brushing teeth every day		1.5	0.5	1.0
PC20. ensure no cross contaminations of items such as linen		1.5	0.5	1.0
PC21. report on personal health issues related to injury, food, air and infectious diseases		1.5	0.5	1.0
PC22. ensure not to go for work if unwell, to avoid the risk of being spread to other people		1.5	0.5	1.0
PC23. use a tissue, cover the mouth and turn away from people while sneezing or coughing		2.0	0.5	1.5
PC24. wash hands on using these tissues after		2.0	0.5	1.5



Performance Criteria	Total Marks (400)	Out of	Theory	Skills Practical
coughing and sneezing and after using the wastes				
PC25. ensure to use single use tissue and dispose these tissues immediately		2.0	0.5	1.5
PC26. coordinate for the provision of adequate clean drinking water		2.0	0.5	1.5
PC27. ensure to get appropriate vaccines regularly		2.0	0.5	1.5
PC28. avoid serving adulterated or contaminated food		2.0	0.5	1.5
PC29. undergo preventive health check-ups at regular intervals		2.0	0.5	1.5
PC30. take prompt treatment from the doctor in case of illness		1.5	0.5	1.0
PC31. have a general sense of hygiene and appreciation for cleanliness for the benefit of self and the customers or local community		1.0	0.5	0.5
POINTS		50	15.5	34.5
TOTAL POINTS			50	
GRAND TOTAL	400		99	301